
The answers to your questions are as follows:

1. If a bidder submits exceptions to the terms and conditions contained within this bid package, will the bidder's proposal be deemed non-response? **Yes, it would be considered not meeting Bid terms.**
2. Which terms and conditions within this bid package are considered non-negotiable and/or required by law? **All.**
3. If a potential bidder is unable to accept all of your terms and conditions, what is the process to negotiate terms? Is there a proactive process available or must negotiations be initiated upon award? **No negotiation. Once the bid is awarded by law the Town cannot change the bid's terms/conditions.**